



Hillcrest Search offers genuine experience and expertise within the world of Executive Appointments. Their aim is to create lasting partnerships with their clients to ensure a seamless, professional service that produces exceptional results. Each assignment is approached in a bespoke manner, offering a process which will provide them with the necessary insight to professionally represent their clients throughout the search.

Philip Chalk, Director of Hillcrest Search, is an accomplished recruiter, having worked in Executive Search & Selection since 2001. As a former Director of two London based firms, Philip uses his experience, knowledge and contacts within industry to gain a true understanding of the businesses and individuals he is working with, and taking a commercial approach, delivers the best solutions for his clients' needs. Previous clients have included international groups, owner-managed businesses and private equity/venture capital firms. Senior level assignments completed include Managing Directors, Directors of Sales, Marketing, Finance, Operations, and Senior Interim roles. Philip has also been instrumental in mergers and acquisitions.

*"It is rare to work with people who maintain a moral code that embodies honesty, integrity and trustworthiness. In all of my dealings with Phil, I always know he genuinely places my interests at the centre of his actions. Making the right decisions with my career has been made a lot more straightforward knowing that Phil is my counsel and guide. It's the client who pays the fee, but as a candidate, Phil never made me feel like a resource to further his own financial or commercial interest. Working at an executive level, it is vital that highly sensitive conversations can be relied upon to remain strictly confidential. Phil would never break a confidence, I know, I've tried to make him do so on a number of occasions!"*  
Ian Howe, Managing Director, Baigrie Davies LifeSearch

Hillcrest Search offers a flexible approach to service delivery dependent upon the requirements of the specific vacancy and client. They offer a complete range of methodologies including:

- Search/Headhunt
- Advertised Selection
- Database Search
- Market Intelligence
- Benchmarking
- Candidate Assessment and Profiling

By providing a consultative approach to Executive Recruitment, Hillcrest Search successfully reflect the real strategic and operational needs of their clients.

Hillcrest Search is committed to offering:

- An understanding of your culture and values as an invaluable part of successfully recruiting suitable individuals
- Dedication to promoting your business as an employer of choice
- In depth local & national market knowledge
- A track record spanning more than ten years of delivering first class search solutions
- A contact list of individuals amassed over ten years
- An ability to be creative and dynamic in delivering solutions with a proactive approach to any partnership
- Extensive project management skills to ensure completion of assignments within agreed time scales by a dedicated team
- Ongoing support and advice based on their extensive search & selection experience
- Drive to maximise the return on investment and the speed of response whilst maintaining a high level of sensitivity and service;
- An excellent track record in the ability to source the appropriate talent, irrespective of the management level
- A commitment to 'changing the norm' of executive search assignments and ensuring the project is completed as quickly and efficiently as possible.